



THE COMPANY PROFILE

Relmac Technologies Limited: Your Premier Supplier for
Medical & Laboratory Solutions in Zambia

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COMPANY OVERVIEW

Relmac Technologies Limited is a dedicated Zambian company specializing in the crucial supply and distribution of essential healthcare and diagnostic equipment, reagents, and consumables across the nation. Committed to elevating the standard of national healthcare, the company focuses on providing products of the best technology that are both reliable and value-for-money, thereby aiding in the accurate diagnosis and effective treatment of the populace. Relmac Technologies aims to be a key partner to the Zambian government in its efforts to enhance health service delivery.



CORE BUSINESS ACTIVITIES

Relmac Technologies Limited is primarily involved in the supply and distribution of a comprehensive range of products vital to the healthcare sector, including:



Hospital Equipment:

- General medical equipment for hospital use.



Medical Laboratory Equipment:

- Devices for diagnostic and analytical testing.



Dental Equipment

- Tools and machinery for dental care and procedures.



Radiology Equipment:

- Imaging and diagnostic technology.



Medical Laboratory Reagents, Kits, and Consumables:

- Essential supplies for diagnostic testing and laboratory operations.

VISION & MISSION



Vision

To be the most reliable and preferred supplier of medical and laboratory technology and consumables in Zambia, significantly contributing to the improvement of national healthcare delivery and diagnostic capabilities.



Mission

To empower healthcare providers across Zambia with timely access to reliable, high-quality, and cost-effective medical equipment, reagents, kits, and consumables, backed by exceptional service and technical support.



Our Core Values

Integrity

We operate with honesty, transparency, and ethical conduct in all our business dealings with customers, suppliers, and partners.



Reliability

We are committed to ensuring the consistent availability and dependable performance of the products we distribute, understanding their critical role in saving lives.

Excellence

We strive for the highest standards in the quality of products we supply and the professionalism of our service delivery.

Customer Focus

We place the needs of our customers at the center of our operations, dedicating our resources to providing effective solutions and support.





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Team and Capabilities

Relmac Technologies Limited distinguishes itself through its specialized human capital:



Sales Team:

The company maintains a dedicated, hardworking sales team, many of whom possess a medical background. This expertise ensures that the team understands the clinical needs of healthcare facilities and can recommend the most appropriate equipment and consumables.



Service Team

A highly competent service team is available, adequately trained on all the equipment the company supplies. This ensures prompt, reliable installation, maintenance, and technical support, guaranteeing the sustained performance of the technology in critical healthcare environments.

Value Proposition

Relmac Technologies offers a compelling value proposition to the Zambian healthcare market:



Technology & Quality:

Commitment to offering products representing the best technology to enhance diagnostic and treatment outcomes.



Cost-Effectiveness

All products are guaranteed to be value for money, ensuring that quality healthcare solutions are accessible and sustainable.



Strategic Partnership

A clear goal to partner with the government and other healthcare institutions to improve overall health service delivery in Zambia.



Comprehensive Support

Superior technical support and customer-centric service, driven by a reliable and professional team.

Hematology

Electrolyte

Specific Protein

Chemistry

POCT Immunofluorescence

Genru



Featured Products







GET IN TOUCH

Relmac Technologies Limited is here to support your healthcare needs with precision, reliability, and care. Whether you're a hospital, clinic, laboratory, or government institution, our team is ready to provide expert guidance and dependable solutions.



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